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The **AUTO BODY** Monthly

from

D&R AUTO PAINT AND SUPPLY

1607 Avenue I
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USED SATA NR2000's



With the release of the new SATA 3000, D&R Auto Paint and Supply has 5 SATA NR2000 trade in's that are in great condition. If you would like to demo one, please contact your supplying D&R location.



DID YOU KNOW?

PPG industries is the supplier of the urethane elastomer cover for the ProV1 and ProV1x golf balls.

3M COMPANY

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D&R AUTO PAINT AND SUPPLY

ARE HELPING TO MAKE COMPLIANCE SIMPLE

8th Annual Fit Test

Have your painters and body men had their yearly respiratory fit test done recently? Have they ever had a fit test done? Do you realize the liability of not having your employees fit tested? Did you know that every employee who is required to wear a respirator must have a **Medical Clearance Form** on file at your place of business? These are all questions that most all collision repair facilities have. To add to this, new regulations have been passed recently that put more burden on the shop. Together, 3M Company and D&R Auto Paint and Supply now have a program to help eliminate these burdens.

If your employees need their yearly fit test done, now is the time to let D&R Auto Paint and Supply help you with both the **Medical Clearance** and **Fit Testing**. On Wednesday, August 23rd, beginning at 6:00 P.M., there will be a fit test clinic that will include information on the required medical evaluation form, respirator training, and a fit test. **Please be clean shaven.** Remember that if you have any facial hair in the seal area of the respirator, you will be unable to be fit tested.

This program is designed to get all your fit test compliance issues out of the way at one time, and in one place. If you have any questions, please feel free to call your supplying D&R Auto Paint and Supply location.

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8th Annual Fit Test Clinic Continued...

FIT TEST CLINIC:

Where: D&R Auto Paint and Supply
8710 "J" Street, Omaha

When: Wednesday, August 23rd, 2006

Time: 6:00 P.M.

Cost: A new respirator will be provided at the fit test. This will be billed to the individual or shop. There is no charge for the fit test service.

INSTRUCTIONS:

1. Be Clean Shaven
2. Be Clean Shaven
3. Must have medical evaluation completed.
 - a. Go to www.3M.com/occsafety/
 - b. Under products and services, choose "services" which is on the left side and 2nd box down. Follow the instructions.
4. Be Clean Shaven

NOTE:

2. Under OSHA Law, you cannot be fit tested with facial hair!
3. We will ask if you have completed the medical evaluation. If you respond "YES" we will take your word for it. Please know that without the medical evaluation form, the fit test is not valid.
4. No matter how many times we say this, we always have techs come in with facial hair. BE CLEAN SHAVEN THE DAY OF THE TEST! By law, we cannot fit test you with facial hair.

Do You Print and Distribute This Newsletter To Your Techs?

Sign Them Up!

Many customers have told us that they distribute the D&R Auto Paint and Supply newsletter to their techs. Thank You! We hope it is a valuable service to your shop. If you would like your techs, managers, office staff, dealer owners, fixed op. managers, or other shop owners to receive the newsletter, simple click on the management site below and fill in the blanks. It's fast, easy, and will be appreciated by your co-workers.

www.drautopaint.com/newsletter

Accident Claims Plummet

According to an article in the
Chicago Business News

In a July 31st Chicago Business News article, insurance companies have seen a four year 15% drop in auto insurance claims. This has resulted in record profits for insurers without having to raise premiums.

In the first 6 months of 2006, Allstate Insurance Company sales rose 3% but their net income rose 13%. Other insurance companies reported similar results. At the same time insurers say they can't explain the drop in auto claims. Glenn Renwick, CEO of Progressive Corp. says "We can't explain it therefore we can't predict if it will continue."

Ron Stazzoni from little old D&R Auto Paint and Supply thinks it could be from huge deductibles brought on by years of drastically increasing premiums. Or it could be the fear put into the insured that if you turn in any claim you will either have a huge increase in premiums or be dropped all together.

The question of the day is: If the insurance industry is making record profits, will they start allowing shops to make a profit. Anyone want to bet on the answer?

If anyone would like to have a copy of the complete article, contact your supplying D&R location.



Watch For "Special Effect" OEM Colors

D&R Auto Paint and Supply has asked it's customers to watch for OEM colors that contain very expensive "Special Effect" toners and pearls. An example is:

2006 Chrysler code PRJ
Inferno Red Crystal Pearlcoat
Contains: VM4205 Vibrance Starfire Flake
& PRLX1 Vibrance Custom Pearl
Quart cost \$244.90

There are currently hundreds of OEM formulas containing similar "Special Effect" toners and pearls. If you would like a complete list of these colors and the manufacturers codes contact your supplying D&R location.

More than providing a list, please talk to your painters and create a repeatable plan to identify and communicate these colors to management. The popularity of such colors will continue to grow as OEM manufacturers try to make their cars stand out in an attempt to increase vehicle sales. If you would like help in this effort, contact your supplying D&R location.