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The **AUTO BODY** Monthly

from

**D&R** AUTO PAINT AND SUPPLY

1607 Avenue I  
Council Bluffs, IA 51501  
(712) 322-7217

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## DeWalt Buffer Special - \$199.95



### For a limited time receive a free Dewalt Carrying bag and work gloves

With any purchase of a Dewalt model DW 849 variable speed buffer, you will receive a free Dewalt carrying bag and work gloves. List price on this kit is \$329.00. This is a limited supply special. Once our inventory is gone, the special is over. Call your supplying D&R Auto Paint and Supply location to order your buffer special today.



## Cold Weather Warning

Well, summers gone. That means not only cold weather, but slower dry times. All product dry times are based upon a 75 degree METAL temperature. Metal temperatures can be 15 to 20 degrees below air temperature. Below 75 degree metal temperature all catalyzed paint products curing time (not dry time, cure time) slows down. Below 60 degrees, curing stops.

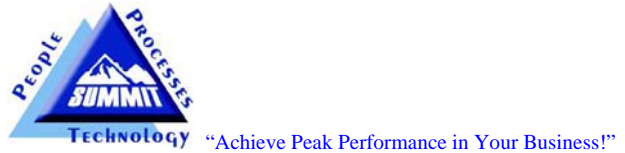
Even with a paint bake booth, the priming process in the shop can be negatively affected. Shrinkage, poor sanding, and ringing are all results of an uncured primer. Soft films, die-back, poor buffing, and delamination are all results of an uncured top coat. The simple cure is heat. Contact your D&R sales representative for heat lamps to fit every budget and use.

### Words To Live By:

The only certainty is that nothing is certain

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## Summit Meeting Invite

O Dear Collision Industry Professional,

You have been invited by D&R Auto Paint to a 90 minute educational session to learn how you can **Achieve Peak Performance** in your collision repair facility by implementing Summit Software into your company.

We all know collision repairers are being asked to perform more and more administrative processes to process claims and repairs, reduce cycle times, and increase customer satisfaction! We also know that digital technologies are one of the keys to helping repairers operate their businesses **Better, Faster, and More Profitably!**

By attending this exciting session you will learn how **Summit Software** will help you...

- Increase Sales and Cash Flow
- Reduce Cycle Time
- Reduce Administrative Costs
- Reduce Data Entry
- Reduce Telephone Calls
- Improve Control
- Reduce Paperwork, Filing, and Filing Cabinets
- Improve Internal and External Communications
- Improve Office Productivity
- Improve Shop Productivity
- Improve Quality
- Improve Customer Satisfaction
- Improve Insurance and Dealership Relationships
- Much...Much...More....

**WHERE:** D&R Auto paint and Supply  
Training Center

**WHEN:** Thursday, November 9<sup>th</sup>  
Starts at 6:00

**COST: FREE**

If you plan to attend please complete the information below and fax it back to D&R Auto Paint at # 537-9010

**SHOP NAME:** \_\_\_\_\_

**# OF ATTENDEES:** \_\_\_\_\_

**CONTACT:** \_\_\_\_\_

**PHONE #:** \_\_\_\_\_

Thank you,

John Pankau  
Regional Sales Director  
Summit Software Solutions, Inc.