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The **AUTO BODY** Monthly

from

D&R AUTO PAINT AND SUPPLY

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Try the new DeVilbiss TEKNA Gun You'll give up your current gun.....guaranteed!

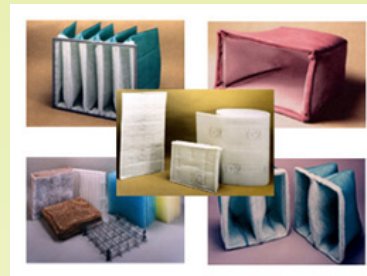
Call your supplying D&R Auto Paint and Supply location to get a free demo **TEKNA** spray gun to try. So far, not a single painter that has tried it didn't like it better than their current guns.



It's also less expensive. For \$475.00 you'll get the best spraying gun you've ever used.

Call D&R Auto Paint and Supply for a no-risk trial. You've got nothing to lose.

Paint Booth Exhaust Filter "TCLP" Test Service



D&R Auto Paint and Supply now offers "TCLP" (Toxicity Characteristic Leaching Procedure) tests for Colli-

Under the EPA's RCRA (Resource Conservation and Recovery Act) any solid waste generated by a body shop must not contain contaminants that can leach into the ground water. This includes paint booth filters and the overspray they contain.

Under the EPA guidelines, paint booth filters need to be tested for 11 definitive metals. If trace levels of the targeted metals are below the "maximum permissible level", you can have them hauled away with your regular trash.

If in fact, the levels are above the "maximum permissible level", you must have your paint booth exhaust filters properly disposed of by a licensed hazardous waste company.

Call your supplying D&R location for more information or to set up the testing.

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Words To Live By

Life is ten percent what happens to you, and 90 percent how you respond to it.

Energy Outlook Forecasts \$3 Gasoline for Summer Driving Season

The United States Energy Information Administration is forecasting that regular-grade motor gasoline retail prices will average \$2.92 per gallon during this summer's driving season (the period between April 1 and September 30), up from \$2.44 per gallon last summer. Average U.S. pump prices for regular gasoline are likely to exceed \$3 per gallon at times during the driving season, and already exceed \$3 per gallon in some areas.

The forecast has the annual average regular grade retail gasoline price increasing from \$2.35 per gallon in 2009 to \$2.84 in 2010 and to \$2.96 in 2011, primarily because of projected rising crude oil prices. Projected annual average retail diesel fuel prices are forecast at \$2.95 and \$3.12 per gallon in 2010 and 2011, respectively.

The boost to gasoline consumption from the economic recovery is being countered by higher gasoline prices compared with last year. These counter-balancing forces are expected to be prominent features of the summer driving season.

Because taxes and retail distribution costs are generally stable, movements in gasoline and diesel prices are driven primarily by changes in crude oil prices and wholesale margins. Retail price projections reflect higher prices for the refiner acquisition cost of crude oil, expected to average about \$79 per barrel this summer compared with the \$62 per barrel average of last summer. EIA expects wholesale gasoline margins (the difference between the wholesale price of gasoline and the refiner acquisition cost of crude oil) to average 43 cents per gallon this summer, up 5 cents per gallon from last summer.

SALES TAX LEGISLATION

An Iowa House committee has approved a bill that would in essence allow Iowa shops to transfer the expense of sales tax on paint materials they purchase to insurers or customers. Janet Chaney of the Iowa Collision Repair Association said shops currently pay the sales tax on such purchases but are not reimbursed for it by insurers. The bill (HF 2530) would exempt shops from sales tax for wholesale materials purchases if sales tax is billed and collected as a line item to the shops' customers. "That's money right in our members' pockets," Chaney said. "If it's a \$1 million shop, that's \$10,000."

State Farm, Allstate Moving Forward with Toyota Subrogation Process

State Farm and Allstate – the largest and second-largest auto insurers in the U.S., respectively – confirmed this week that they have begun the subrogation process with claims for Toyota vehicles subject to the automaker's recall of 7.7 million vehicles for gas pedal issues, National Underwriter reported.

Mike Siemienas of Allstate told National Underwriter that the insurer told Toyota "we have claims that we believe are the result of a product defect."

State Farm, which said in February it was considering subrogation action, declined to comment further to National Underwriter.

Progressive, meanwhile, told the insurance publication that it's "continuing to review claims and subrogate as necessary," while Toyota declined to comment.

The automaker's total payouts on insurance claims could reach \$30 million, Mark Bunim, a lawyer with mediation company Closed Case, told USA Today. The federal government recently fined Toyota \$16.4 million for failing to report the gas pedal issue within five days of its discovery.

Subrogation refers to an insurance company seeking reimbursement from the person or entity legally responsible for an accident after money has been paid out on behalf of the insured.